

Sl.No	Name of the lesson	Learning outcomes
1.	The Last Lesson	<p>The students understand the importance of learning their mother-tongue</p> <p>They improve their language skills</p> <p>They get to know more about the history of French</p> <p>They inculcate the value of punctuality and learn not to procrastinate anything in life</p> <p>They need to understand the need to make use of the available opportunities</p>
2.	Lost Spring	<p>The learners understand the need to raise their voice against injustice such as child labour</p> <p>They develop decision making and problem solving skills</p> <p>They enhance their analytical thinking skill</p> <p>They become considerate for the poor</p>
3.	Deep Water	<p>The pupils improve their vocabulary</p> <p>They improve their listening and speaking skills</p> <p>They inculcate the values of hard work and determination</p>
4.	The Rattrap	<p>The students learn to provide a synopsis of the story effectively</p> <p>They realize the value of honesty and transparency to enjoy liberty and freedom</p> <p>They understand the value of being compassionate and kind</p>
5.	Indigo	<p>The learners are capable of engaging in healthy discussions in an analytical and creative manner</p> <p>They get an understanding of the beginnings of civil disobedience movement</p> <p>They learn to extract ideas</p> <p>They enhance their communication skills</p>
6.	My Mother At Sixty six	<p>The students learn to appreciate poetry</p> <p>They recite the poem with proper intonation</p> <p>They develop interest in poetry</p> <p>They learn to write the critical appreciation of the poem</p> <p>They learn to recognize the poetic devices and rhyme scheme</p>
7.	Elementary School Classroom in a Slum	<p>They become aware of the social injustices and inequalities prevailed in the society</p> <p>They understand the literary meaning hidden in the poem</p> <p>They develop empathy and sympathy for others</p> <p>They understand the importance of literacy in improving</p>

		the standard of living
8.	Keeping Quiet	The students learn to introspect themselves and strengthen their strengths They understand the importance of meditation for inner peace They realize the need to stop clamour and bloodshed for peace and harmony in life
9.	A Thing of Beauty	The students learn to perceive beauty as a source of inspiration and joy They appreciate the beauty They recite the poem with proper tune They improve their writing skill
10.	Aunt Jennifer's Tigers	The learners develop skills to comprehend the literary meaning They inculcate the habit of reading good poems They enhance their listening and writing skills
11.	The third Level	They develop hobbies They enhance their vocabulary and language skills
12.	The Enemy	The pupils learn to value humanity above everything else They develop the skill to right choices according to the situations They enhance their vocabulary
13.	Should Wizard Hit Mommy?	The students adopt with a range of styles to employ their communication skills They learn to engage in healthy discussions They try to connect the story with their life experiences They learn to appreciate the content and express their views appropriately
14.	On The Face of it	They learn to face the challenges of life bravely They learn to accept the reality They develop positive outlook
15.	Evans Tries O-Level	The learners enhance their vocabulary They improve their language They develop their writing and reading skills
16.	Writing Skills	They learn to express their ideas without grammatical error They use correct format creatively
17.		

Names of Chapter	Learning Outcomes
<p>1. Financial Statements of not-for-profit organisations.</p>	<p>They will understand the difference between non-profit organisation and profit making organisations. They will understand the difference between receipts and payment account and income and expenditure account. They will develop the skill of preparing receipts and payment account, income expenditure account and balance sheet of an non-profit organisation.</p>
<p>2. Accounting for Partnership firm</p>	<p>They will be able to explain the meaning of partnership, partnership firm and partnership deed. Students will be able to to explain the provisions of partnership act in the absence of partnership deed. They will be able to prepare profit and loss appropriation account partners capital account (fixed and fluctuating) and balance sheet. They understand the meaning of reconstitution of partnership firm and dissolution of partnership firm. Develop the skill to calculate goodwill at the time of admission death for retirement of a partner and pass necessary journal entries of goodwill as per AS-26. develop the skill to calculate the deceased partner is share till the time of his death and prepare diseased partners executor's account. Develop the understanding of preparation of realisation account and other related accounts at the time of dissolution of the firm.</p>
<p>3. Accounting for share capital</p>	<p>They will be able to understand and explain the meaning of share capital, types of share capital and difference between equity shares and preference. Develop the skill for issue of shares, forfeiture and Re-issue of forfeited shares.</p>
<p>4. Accounting for</p>	<p>They will be able to explain the meaning and types of</p>

<p>debentures</p>	<p>debenture. They understand the the issue of debentures with the condition of redemption. They understand the calculation of interest on debenture and its accounting treatment. They develop the understanding of collateral security e and its presentation in the balance sheet. They will develop the skill of accounting treatment related to redemption of debentures by lump sum, draw of lots and creation of debenture redemption reserve.</p>
<p>5. Analysis of financial statements</p>	<p>They understand the preparation of financial statements as per the prescribed format in the companies act 2013. They will be able to explain the meaning, objectives and limitations of analysis of financial statement. They develop the understanding and skill of preparation of comparative and common size financial statements. They understand the meaning, objective and significance of different types of ratios. They developed the skill to calculate various ratios under liquidity, solvency, efficiency and profitability ratios. They will be able to interpret the ratios based on their calculation.</p>
<p>6. Cash flow statement</p>	<p>They will be able to explain the meaning and objectives of cash flow statement. They will develop the understanding of presentation of cash flow statement using indirect method as per AS3 with given adjustments</p>

Std : XII

Sub: Economics

Sr. No.	CHAPTER NAME	LEARNING OUTCOMES
1	National Income	The learner demonstrates the circular flow of income in the economy.
2	Money and Banking	Gains a sense of the working of Reserve Bank of India.
3	Income Determination	reflects on the various factors which affect the aggregate demand and supply in the economy.
4	Government Budget and the economy	draws inferences by comparing Government budget with the previous year.
5	Balance of Payment and Foreign Exchange	Gains a sense of the working of Foreign exchange system in India
6	Indian Economy on the eve of Independence	compares the Indian economy growth with the past.
7	Indian Economy 1950-1990	explains broad developments during 1950 to 1990.
8	LPG an appraisal	reflects on the factors leading to introduction of LPG in India.
9	Human Capital Formation	analyses the interpersonal relationship between education and human capital formation in India.
10	Poverty	explains the relationship between livelihood patterns and the geographical condition of the area inhabited
11	Rural Development	draws interrelationship between types of economic activities and development in different regions.
12	Infrastructure	describes distinctive developments in style and technology used for construction of infrastructure facilities.
13	Environment and Sustainable Development	justifies judicious use of natural resources such as water, soil, forest, etc. to maintain developments in all areas.
14	Development Experiences of India and its neighbours	recognises distinctive features of early growth structure and explains the growth of China and India.

Std : XII

Sub: Entrepreneurship

Sr. No.	CHAPTER NAME	LEARNING OUTCOMES
1	Entrepreneurial Opportunity	recognises the role of innovations in entrepreneurial ventures.
2	Enterprise Planning	draws interpersonal relationship between environment and success of enterprise.
3	Enterprise Marketing	analyses the impact of market environment at micro and macro level.
4	Enterprise Growth Strategies	differentiates between Franchising and Mergers and Acquisitions.
5	Business Arithmetic	finds break even point using formula
6	Resource Mobilisation	shows sensitivity to the need for optimum utilisation of available resources.

Std: XII		
SUB: Business Studies	LEARNING OUTCOMES	
	Name of the Chapter	Learning Outcomes
	Unit 1: Nature and Significance of Management	<p>After going through this unit, the student/ learner would be able to:</p> <ul style="list-style-type: none"> · Understand the concept of management. · Explain the meaning of 'Effectiveness and Efficiency. · Discuss the objectives and importance of management. <p>Examine the nature of management as a science, art and profession.</p> <p>Understand the role of top, middle and lower levels of management</p> <p>Explain the functions of management</p> <p>Discuss the concept and characteristics of coordination.</p>
	Unit 2: Principles of Management	<p>After going through this unit, the student/ learner would be able to:</p> <ul style="list-style-type: none"> · Understand the concept of principles of management. · Explain the significance of management principles. <p>Discuss Fayol's management principles and the principles and techniques of 'Scientific Management'.</p> <ul style="list-style-type: none"> · Compare the contributions of Fayol and Taylor
	Unit 3: Business Environment	<p>After going through this unit, the student/ learner would be able to:</p> <p>Understand the concept of 'Business Environment'.</p> <p>Describe the importance of business environment and analyse effect of various dimensions of business environment on the business.</p> <p>Examine the impact of government policy changes on business in India with reference to liberalisation, privatization and globalisation since 1991.</p> <p>Discuss the managerial response to changes in business environment</p>
	Unit 4: Planning	<p>After going through this unit, the student/ learner would be able to:</p> <ul style="list-style-type: none"> · Understand the concept of planning. · Describe the importance of planning. <p>Develop an understanding about the features, importance and limitation of planning , planning process and identify the steps in the planning process.</p>

	Unit 5. Organising	<p>After going through this Unit, the students will be able to: Define the concept of Organising, state features, need and importance of organising as a function of management. Understand the steps in the organising process. Structure of organisation Formal and Informal. Describe meaning of organisational structures, formal and informal organisations. Appreciate that informal organisation cannot be eliminated and management has to make its effective use. Functional and Divisional- Classify different types of organisational structures, their merits and limitations. Appreciate the suitability of different forms of organisation structures. Delegation: concept, elements and importance. Understand the meaning and need for delegation and appreciate that delegation is essential for the functioning of all types of enterprises. Be aware of the elements of delegation, i.e. authority, responsibility and accountability. Decentralization: concept and importance. Understand the meaning and need for decentralisation and appreciate the d</p>
	Unit 6. Staffing	<p>After going through this Unit, the students will be able to: Develop the understanding of the concept and importance of staffing as a management function. Appreciate that staffing is a part of human resource management. Examine the process of staffing and become aware of recruitment and selection process. Develop understanding of meaning and benefits of training and development and know different methods of training.</p>
	Unit 7. Directing	<p>After going through this Unit, the students will be able to: State the meaning and importance of directing as a function of management. Become aware of the elements of directing viz. supervision, motivation, leadership and communication. Understand the meaning and functions of a supervisor, meaning of motivation, Maslow's theory of need hierarchy and types of incentives. Describe the concept and styles of leadership. Recognise the meaning and types of communications and barriers to effective communication along with measures to overcome the barriers.</p>
	Unit 8. Controlling	<p>After going through this Unit, the students will be able to: Describe the controlling function of management. Relationship between planning and controlling. Appreciate the fact that planning and controlling are related functions of management and understand the steps of controlling.</p>

	Unit 9. Financial Management	<p>After going through this Unit, the students will be able to: State the meaning and objectives of financial management and need for financial management. Explain the importance of financial decisions and the factors affecting these decisions. Describe the meaning of financial planning. Understand the steps in the process of financial planning. Appreciate its importance and develop an understanding of the optimal proportion of debt and equity in the capital structure. Appreciate the factors that affect the capital structure of a business. State the meaning of fixed capital, working capital and net working capital. Get aware of the factors which affect the fixed capital and working capital requirements of a business</p>
	Unit 10. Financial Markets	<p>After going through this Unit, the students will be able to: Understand the meaning and types of financial markets. Become aware of the different money market instruments like treasury bills, certificate of deposit, commercial paper etc. Explain the meaning of capital market. Understand the importance and functions of primary market & secondary market. Discuss the functions of stock exchange in Indian context. Understand the meaning of dematerialisation of share and Role of depository services in facilitating share trading. Appreciate the need for regulation of financial markets. Become aware of the existing regulatory framework</p>
	Unit 11. Marketing	<p>After going through this Unit, the students will be able to: Explain the meaning and functions of marketing become aware of different philosophies of marketing management explain the meaning of marketing mix and 4p's of the concept of marketing. Understand the concept of branding, labelling and packaging. Know the factors determining the price understand the meaning of channels of distribution and factors affecting the choice of channels. Develop understanding of the concept of promotion and its elements. Appreciate the meaning and benefits of advertising and objections against it. Become aware of the concept of personal selling and qualities of a good salesman. Know the meaning and techniques of sales promotion. Appreciate the meaning and importance of public relations.</p>

	Unit 12. Consumer Protection	After going through this Unit, the students will be able to: Appreciate the concept and importance of consumer protection. Become aware of rights and responsibilities of a consumer. Understand the mechanism for seeking redressal of consumer grievances. Consumer awareness – Role of the State and consumer organizations. Appreciate the role of state and consumer organisations in spreading consumer awareness.